



**Town of Salem NH
Municipal Services Department
Traffic Signal Services**

RFP- 2019-010

SALEM PURCHASING

Christine Wholley, Purchasing Agent
603-890-2090 fax 603-890-2091
cawholley@salemnh.gov

Christopher Dillon, Town Manager

Prepared for and in coordination with the
Salem NH Municipal Services Dept.
Director of Municipal Services Roy Sorenson
603-890-2154
rsorenson@salemnh.gov

REQUEST FOR PROPOSALS TRAFFIC SIGNAL SERVICES

You are cordially invited to submit a proposal for Traffic Signal Services in accordance with the attached specifications, terms, and conditions. Prospective respondents are advised to read this information over carefully prior to submitting a proposal.

Two (2) copies of the Proposal must be submitted in a sealed envelope, plainly marked:

**RFP 2019-010 Traffic Signal Services
Town of Salem
Purchasing Office
33 Geremonty Drive
Salem NH 03079**

All proposals/bids must be received by **February 26, 2019 @ 11:00am**

INTRODUCTION

The Town of Salem intends to contract a qualified company for traffic signal services. The Town has signalized traffic control intersections and/or devices that have occasional need for professional repair/maintenance services due to various malfunctions of one type or another. More often than not, repairs are required due to damage incurred as the result of a motor vehicle accident of some type. Due to the nature and function of the equipment needing repairs, timely responsiveness and corrective action are critical to alleviate potential vehicle traffic jams and to insure for safe vehicular and/or pedestrian flow. Services are mostly of an “as needed” nature but there are occasions when scheduled work will be requested. The Town is soliciting proposals for those such on-call services from experienced, licensed, and competent contractors. The subject contract will run from the date of execution through December 31, 2021 (Approximately 3 years) with a Town option to extend an additional year at bid pricing (Year 3).

Contract supervision shall be under the general guidance of the Town of Salem Municipal Services Department, Public Works Division, but may include Engineering. This is a support services contract that will work with and for Municipal Services as needed.

SCOPE OF WORK

The Town of Salem seeks qualified bidders to supply the DPW with traffic signal maintenance and emergency response for (30) thirty signalized intersections, (19) nineteen flashing lights, (15) fifteen school zone 20 MPH lights and (1) standalone cross walk light. (See provided list below of locations) The duration of the contract will be for (3) three years from date of award with the Towns option of extending (1) additional year. The contractor will provide the necessary time, material (unless otherwise supplied) and labor for the repair and maintenance to complete work as specified or directed by the Town of Salem DPW. The contractor will also maintain a 24 hour available emergency response for the entirety of the contract with a response time of no greater than (2) two hours from point of notification. The town of Salem will be responsible for traffic control or back up to the contractor through the DPW or the Salem Police Department if it is mutually agreed to by both parties as necessary to ensure the safety of the public and crew while performing work. (Appendix A attached for locations.)

GENERAL SCHEDULED MAINTENANCE:

- Annual cleaning of cabinets to remove all dust, debris, cobwebs, rodents, etc. that will interfere with the proper operation of traffic signalization equipment.
- Cabinet door air filters to be changed once annually.
- School zones adjusted twice annually for day light savings time and powered up and down for the beginning of school year and closing of school year.
- Bucket truck to include various work (i.e. repair/replace of parking lot lights, flag poles, banners, building lights, etc.)
- Other work as directed and specified.

EMERGENCY WORK:

- (24) Twenty four hours a day (365) Three hundred and sixty five days a year emergency response for all traffic signalized intersections.
- Ability to respond to emergency calls within two hours of notification.
- Town will be notified of arrival to emergencies and departure once work is complete.
- Non-emergency after hours are considered responses prior to 7:00AM on weekdays and after 4:00PM. All week end and holiday hours recognized by the Town of Salem are considered after work hours.

GENERAL TERMS AND CONDITIONS

PREPARATIONS OF BIDS/PROPOSALS: Proposals shall be submitted on the forms provided and must be signed by the Bidder or his authorized representative. The person signing the proposal shall initial any corrections to entries made on the attached forms.

Vendors must provide pricing on all items appearing on the bid forms unless specific directions in the advertisement, on the bid form or in the special provisions allowed for partial bids. Failure to provide pricing on all items may disqualify the bid. Alternative bids will be considered, unless otherwise stated, only if the alternate is described completely, including, but not limited to, sample, if requested and specifications sufficient so that a comparison to the request can be made.

Any questions or inquiries must be submitted in writing, and must be received by the Purchasing Department no later than seven (7) calendar days before the Request for Proposal due date to be considered. Any changes to the Request for Proposal will be provided to all bidders of record.

Completed Bid proposals shall contain the following:

- Completed and executed Bid Form
- Narrative of work experience and qualifications.
- Executed Statement of Non-Collusion
- Executed Indemnification Agreement
- Completed Notice to Qualified Firms
- Completed Specifications Exception Form

Prospective Bidders are encouraged to complete the No Bid Questionnaire (See Appendix C) if they choose not to bid.

SUBMITTED BIDS/PROPOSALS: Proposals must be submitted as directed in the Notice to Qualified Firms, and on the forms provided unless otherwise specified. Proposals must be typewritten or printed in ink. Proposals must be mailed or delivered in person. Proposals that are faxed or emailed will not be accepted.

WITHDRAWING BIDS/PROPOSALS: Proposals may be withdrawn prior to the opening date and time upon written request of the Bidder up to three (3) calendar days prior to the bid opening. Negligence on the part of the Bidder in preparing his/her proposal shall not constitute a right to withdraw a proposal subsequent to the proposal opening.

PROPOSAL EVALUATION: The Town of Salem (Owner) reserves the right to reject any and all proposals received in response to the proposal. A proposal may be rejected, if the Bidder:

- Fails to adhere to one or more of the provisions established in the Bid and General Terms and Conditions.
- Fails to submit its proposal at the time or in the format specified herein or to supply the minimum information requested herein.
- Fails to meet the minimum evaluation criteria specified in the Bid and General Terms and Conditions.

- Fails to submit its proposal to the required address on or before the deadline date established by the Town.
- Misrepresents its services, experience and personnel by providing demonstrably false information in its proposal or fails to provide material information.
- Fails to submit its cost on the enclosed bid form.
- Refuses a reasonable request for an interview.
- Refuses to provide clarification requested by the town.

RECEIPT AND OPENING OF PROPOSALS: Proposals shall be submitted prior to the time fixed in the Request for Sealed Bids/RFP. Proposals received after the time so indicated shall be returned unopened.

PROPOSAL RESULTS: All sealed bids received will be considered confidential and not available for public review until after the bid opening is conducted. Results will not be given over the phone. Requests for bid results shall be submitted in writing to the Purchasing Agent after the public opening. Request for Proposals will remain confidential until the Bidder has been selected.

KNOWLEDGE AND EXPERIENCE: Only Contractors experienced in the industry will be considered for the work. Contractors shall submit a concise summary demonstrating their qualifications, including a minimum of three municipal and/or utility references familiar with their work. Highlight your company's experience to provide the highest quality and effective product and reliable service and support.

References will be contacted to confirm the quality of previously completed work, suitability of Contractor operations, and responsiveness to the owner's needs. *APPENDIX B must be filled out accordingly.*

AWARD OF CONTRACT: It is the policy of the Town of Salem, NH that contracts are awarded only to responsible bidders. In order to qualify as responsible, a prospective Contractor must meet the following standards as they relate to this request:

- Have adequate financial resources for performance or have the ability to obtain such resources as required during performance.
- Have the necessary experience, organization, technical and professional qualifications, skills and facilities.
- Be able to comply with the proposed or required time of completion or performance schedule; and
- Have a demonstrated satisfactory record of performance.
- Adhere to the specifications of this bid and provide all documentation required of this bid.

The contract will be awarded to a responsive & responsible Bidder based on the *cost*, qualifications and experience of the bidder, the quality of the equipment/product /materials/services to be provided and the support that the bidder offers during the duration of the supply terms. No award will be made to any Bidder who cannot satisfy the Owner that he has sufficient ability and experience in this class of work and sufficient capital and plant to

enable him to prosecute and complete the Work successfully. The Owner's decision or judgment on these matters shall be final, conclusive, and binding. The Owner may make such investigations as it deems necessary, and the Bidder shall furnish to the Owner, under oath if so required, all such information and data for this purpose as the Owner may request.

EXECUTION OF AGREEMENT: The successful Bidder shall sign (execute) the necessary agreements for entering into the contract and return such signed agreements to the town within ten (10) calendar days from the date mailed or otherwise delivered to the successful Bidder.

FAILURE TO EXECUTE AGREEMENT: Failure of the successful Bidder to execute the agreement at the date and time agreed upon by the Town and the successful Bidder shall be just cause for cancellation of the award and forfeiture of all deposits.

CONTRACT TERMINATION: If at any time the Bidder fails to provide proper services during the contract period, the Town of Salem, NH will have the option to terminate the contract at any time without notice.

FAILURE TO SUPPLY GOODS OR SERVICES: If during the contract period the successful vendor fails to supply the Town of Salem, New Hampshire with the equipment/service (s). The Town of Salem, will purchase this product/service(s) on the open market and the vendor will compensate the Town of Salem, New Hampshire with the difference between the bid price and the price incurred on the open market.

RIGHT TO REJECT BIDS: The Town reserves the right to reject any and all sealed bids, should the Town deem it to be in the best interest of the public.

INSURANCE CERTIFICATES: Prior to the award of this contract, the Contractor shall be required to provide a Permit and License Bond in the amount of \$5,000 which shall be in effect for the duration of the contract and warranty period.

Prior to award of this contract, the Contractor shall submit insurance certificates indicating coverage for all vehicles, public liability and property damage in the following amounts:

Comprehensive General Liability	\$ 1,000,000/\$ 3,000,000
Auto Liability: Property Damage	\$ 1,000,000/\$ 1,000,000
Personal Injury	\$ 1,000,000/\$ 3,000,000
Workmen's Compensation	as required by the State of New Hampshire

PRICING: Unless otherwise specified all prices listed are firm for the term of the contract. All prices should include all labor and material costs, and any discounts offered. All services, materials, labor, and equipment required for the Work, will be supplied at the prices provided in the submitted Bid Form and are intended to provide a complete project.

DELIVERY: Pricing so stated on the Bid Form shall be inclusive of delivery and any other shipping charge. No additional compensation shall be granted for delivery or any shipment requirement unless specifically provided for. Deliveries are to be made only to the department or division indicated on the order and in accordance with accepted commercial practices.

OR-EQUAL: The name of manufacturer, trade name, or catalog number mentioned in this request for bid description is for the purpose of designating a minimum standard of quality and type. Such references are not intended to be restrictive, although specified color, type of material and specified measurements may be mandatory.

Proposals will be considered for any brand that meets or exceeds the quality of the specifications listed. On all such proposals, the bidder shall specify the product they are proposing and shall supply sufficient data to enable a comparison to be made with the particular brand or manufacturer specified. Failure to submit the above may be sufficient grounds for rejection of the proposal.

GUARANTEES AND WARRANTIES: All work performed under this contract shall be guaranteed for a period of one year from the date of project acceptance and issuance of final payment. The Contractor shall be responsible for promptly repairing/replacing any area which is deemed unacceptable by the Town. The Contractor shall reimburse all damages or losses due to deficient materials or workmanship.

FORCE MAJEURE: Neither party shall be liable for any inability to perform its' obligations under any subsequent agreement due to war, riot, insurrection, civil commotion, fire, flood, earthquake, storm or any other act of God.

GENERAL CONTRACT REQUIREMENTS:

Contractor Damage Liability: The Contractor shall be wholly liable for any damages caused by his work effort. Any and all repairs shall be complete prior to project acceptance. All cleanup and repair work will be the responsibility of the Contractor, including removal of all excavated or damaged materials.

Police Details: Police details shall be scheduled and paid by the Municipal Services Department. The Contractor shall coordinate and confirm work schedule with the Municipal Services Department. Prior to start of Work the Contractor shall define, as part of the Traffic Maintenance intent, use of police details. Number of details requested, placement of details, and any special instructions as may be necessary shall all be defined in the Traffic Maintenance intent and shall be reviewed by the Municipal Services Department.

When/if work is cancelled, the Contractor shall be responsible for cancelling police details in accordance with the Salem Police Department protocol. Cancellation of police details not in accordance with Salem Police Department protocol will result in the Contractor being charged for that time without reimbursement by the Town.

PAYMENT: Traffic Signal Services shall be paid at unit prices stated in the Bid Form. Unit prices shall be inclusive of all materials, labor, equipment, cleanup, disposal, transport and complete compliance with all specifications. Unit prices shall also be inclusive of all other costs including but not limited to mobilization, profit and overhead, insurance and bonding fees, fuel adjustments and other such costs that are not specifically identified in the Bid Form. Assignment of Work is contingent upon the availability of appropriated funds. The Owner reserves the right to negotiate with the selected Contractor or secure services from another Contractor if an agreement cannot be reached.

BID FORM

Total lowest cost YEARS 1 – 3 combined is the consideration

PART A: GENERAL SCHEDULED MAINTENANCE:

CATEGORY	YEAR 1	YEAR 2	YEAR 3
TECHNICIAN RATE	\$ _____ HR	\$ _____ HR	\$ _____ HR
ELECTRICIAN	\$ _____ HR	\$ _____ HR	\$ _____ HR
BUCKET TRUCK	\$ _____ HR	\$ _____ HR	\$ _____ HR
LABORER	\$ _____ HR	\$ _____ HR	\$ _____ HR
TOTAL	\$ _____	\$ _____	\$ _____
TOTAL BID	<u>ADD YEARS 1-3 ABOVE</u> \$ _____		

PART B: EMERGENCY WORK:

CATEGORY	YEAR 1	YEAR 2	YEAR 3
TECHNICIAN RATE	\$ _____ HR	\$ _____ HR	\$ _____ HR
ELECTRICIAN	\$ _____ HR	\$ _____ HR	\$ _____ HR
BUCKET TRUCK	\$ _____ HR	\$ _____ HR	\$ _____ HR
LABORER	\$ _____ HR	\$ _____ HR	\$ _____ HR
TOTAL	\$ _____	\$ _____	\$ _____
TOTAL BID	<u>ADD YEARS 1-3 ABOVE</u> \$ _____		
MINIMUM NUMBER OF CALL OUT HOURS	_____		

PART C: ADDITIONAL INFORMATION:

LOOP INSTALLATION	_____
MATERIAL MARK-UP	_____

The undersigned certifies under penalties of perjury that this proposal has been made and submitted in good faith and without collusion or fraud with any other person. As used in this certification, the word “person” shall mean any natural person, business, partnership, corporation, union, committee, club, or other organization, entity, or group of individuals.

Date
partnership,

Name of Entity submitting qualifications, whether individual
Corporation, joint venture or other business or legal entity.

Type of Entity

Address

Telephone

By _____
Authorized Signature of Entity submitting qualifications

Submitter’s duly authorized position, office or title

NON-COLLUSION STATEMENT

The Undersigned certifies under penalties of perjury that this bid in all respects is bonafide, fair and made without collusion or fraud with any other person. As used in this paragraph, the “PERSON” shall mean any natural person, joint venture, partnership, corporation or other business or legal entity.

Title _____

Signature _____

Company _____

INDEMNIFICATION AGREEMENT

The successful vendor agrees to indemnify, investigate, protect, defend and save harmless the Town of Salem, NH, it’s officials, officers, agents and employees from any and all claims and losses accruing or resulting to any and all contractors, subcontractors, suppliers, laborers and any other person, firm or corporation furnishing or supplying work, services, materials, equipment or supplies in connection with the performance of this contract and from any and all claims and losses accruing or resulting to any person, firm or corporation which may be injured or damaged by the vendor in the performance of this contract. In any case, the forgoing provisions concerning indemnification shall not be construed to indemnify the Town for damage arising out of bodily injury to persons or damage to property caused by or resulting from the sole negligence of the Town or its employees. This indemnification shall survive the expiration or early termination of this contract.

- Company _____
- Taxpayer Identification Number _____
- Authorized Signature _____
- Contact Phone _____
- Address _____
- Date _____

Notice To Qualified Firms

***Do not alter bid documents in any way.**

***All bid documents must be filled out to be considered.**

If you wish to offer comments, additional information or alternate bids, please do below or on a separate sheet and attach it to the bid sheet.

- _____
- _____
- _____
- _____

The purpose of the attached specifications is to define minimum requirements only. They are not meant to be restrictive. All manufacturers meeting or surpassing these minimum specifications are invited to submit a bid/proposal.

For questions or clarification on specifications please contact

Municipal Services Director Roy Sorenson (603)890-2154 or RSorenson@salemnh.gov

The Town of Salem reserves the right to reject any and all sealed bids/proposals that it deems non-conforming to the specifications enclosed. All information must be filled out correctly for consideration.

DO NOT FAX OR EMAIL BIDS, THEY WILL NOT BE ACCEPTED.

Specifications Exception Form

In the interest of fairness and sound business practice, it is mandatory that you state any exceptions taken by you to our specifications.

It should not be the responsibility of the Town of Salem to ferret out information concerning the materials, which you intend to furnish.

If your bid/proposal does not meet all our specifications you must state it in the space provided below.

Bids/proposals on equipment, vehicles, computers, supplies, services and materials not meeting specifications may be considered by the Town, however, all deviations must be listed above.

If your bid does not meet our specifications, and your exceptions are not listed above or in space provided, the Town of Salem may claim forfeiture on your bid, if submitted.

Signed _____
I DO meet specifications

Signed _____
I DO NOT meet specifications as listed in this bid, exceptions are in space provided.

Failure to submit this form with your Bid/Proposal response may result in your Bid/Proposal being rejected as unresponsive.

Appendix A

TOWN SIGNALIZED TRAFFIC LIGHTS

1. South Broadway (Rte. 28) @ Lowes
2. South Broadway (Rte. 28) @ Hampshire Rd/St and Lawrence Rd.
3. South Broadway (Rte. 28) @ Rockingham Toyota
4. South Broadway (Rte. 28) @ Pattee Rd.
5. South Broadway (Rte. 28) @ Kelly Rd.
6. South Broadway (Rte. 28) @ Best Buy/Chillis
7. South Broadway (Rte. 28) @ Home Depot
8. South Broadway (Rte. 28) @ Salem Plaza (Market Basket)
9. South Broadway (Rte. 28) @ Cluff Rd/Cluff Crossing
10. South Broadway (Rte. 28) @ Veterans Memorial Parkway
11. South Broadway (Rte. 28) @ Central St./Post Office
12. South Broadway (Rte. 28) @ Main St./Depot
13. Main St. @ Geremonty Drive
14. Main St. @ Bridge/School Streets
15. Main St. @ Pleasant St.
16. Main St. @ Pelham Rd/S&N Policy Streets
17. Pleasant St. @ Mall Rd
18. Pleasant St. @ Enterprise Drive (Foodcourt entrance)
19. Lowell Rd (Rte. 38) @ Pleasant St/S. Policy St.
20. South Policy St. @ Raymond Ave.
21. Cross St. @ South Policy/Kelly Rd/Cluff Crossing Rd.
22. Cluff Crossing @ Rockingham Mall (X-mas Tree Shops/Kohls)
23. Mall Rd @ Rockingham Park Blvd.
24. Mall Rd @ Flyover bridge
25. Mall Rd @ Dicks/Tuscan entrances
26. Rockingham Park Blvd. @ Tuscan Entrance
27. Pelham Rd @ Rte 93 (Exit 2 North bound ramps)
28. Pelham Rd @ Rte 93 (Exit 2 South bound ramps)
29. Pelham Rd @ Keewaydin Drive
30. Pelham Rd @ Stiles Rd/Manor Parkway

TOWN CROSS WALK LIGHT

1. Main St @ Fisk School (Overhead)

The Fire Station locations are equipped with Opticom coming out of the stations.

TOWN FLASHING LIGHTS

1. Bridge St. @ Wheeler Ave.
2. Lawrence Rd. @ Butler St. (Fire Station #3)
3. Lawrence Rd. @ Linwood Ave.
4. Cluff Rd @ Kensington Place
5. Veterans Memorial Parkway @ Geremonty Dr.
6. Veterans Memorial Parkway @ Lawrence Rd.
7. Main St. @ Central Fire Station #1
8. Millville St. @ Lake/School St.
9. North Main St. @ Haverhill Rd
10. North Main St. @ Bluff St. (Ext.)
11. Shannon Rd @ Town Farm Rd/Liberty St/Hampstead Rd
12. North Main St @ Clare Lane (Fire Station #2)
13. Haverhill Rd @ Klein Drive (3 Way Stop) SOLAR
14. Shannon Rd @ Camelot Court (Transfer Station N. Bound)
REMOTE SOLAR
15. Shannon Rd @ Gate 2 (Transfer Station S. Bound)
REMOTE SOLAR
16. Zion Hill Rd @ East Broadway (3 Way Stop) SOLAR
17. Zion Hill Rd @ East Broadway (N. Bound Individual Stop) SOLAR
18. Lawrence Rd @ Cluff Rd (3 Way Stop) SOLAR
19. Brady Ave. @ Brookdale Rd & Pelham Rd (4 Way Stop) SOLAR

Four of the School Zone locations have radar alerts and are backed up by grid power.

TOWN FLASHING 20 MPH SCHOOL ZONES

1. Soule School-Cross St SOLAR
2. Soule School-Cluff Crossing Rd SOLAR
3. Soule School-Kelly Rd SOLAR
4. Soule School-South Policy St SOLAR
5. Fisk School- Main St (Westbound @ St. Josephs) RADAR
6. Fisk School-Main St (Eastbound) SOLAR
7. Fisk School-South Policy St (Northbound) RADAR
8. Woodbury School-Main St (Westbound)
9. Woodbury School-Main St (Eastbound)
10. Lancaster School-Millville St (Northbound)
11. Lancaster School-Millville St (Southbound)
12. Barron School-Butler St (Westbound)
13. Barron School-Butler St (Eastbound)
14. North Salem School (Northbound) RADAR
- North Salem School (Southbound)

Appendix B

KNOWLEDGE AND EXPERIENCE

Section 1: Previous Experience in providing a level of service on like-sized public and/or private projects.

Please answer the following:

1. How many years has your company been in business under its present business name?

2. Describe your previous experience providing traffic signal services for like-sized jurisdictions.

3. Describe management personnel's experience with accounts of similar size and scope, company structure, and staff assigned to the resulting agreement.

4. State any and all instances of being disqualified, removed, or otherwise prevented from completing the terms of any previous contracts over the past five (5) years. Give names, street addresses, and phone numbers and explain the circumstances.

Section 2: REFERENCES: Assessment of Work Quality, Performance and Working Relationships with Current and Recent Clients

List three (3) like-sized customers that you have provided ongoing traffic signal services to within the last three (3) years. Provide the following information for each contact:

a. Customer Name: _____

b. Customer Contact Name: _____

c. Phone Number: _____

d. Number of years your firm has provided traffic signal services: _____

e. Number of facilities/locations where services have been provided: _____

a. Customer Name: _____

b. Customer Contact Name: _____

c. Phone Number: _____

d. Number of years your firm has provided traffic signal services: _____

e. Number of facilities/locations where services have been provided: _____

a. Customer Name: _____

b. Customer Contact Name: _____

c. Phone Number: _____

d. Number of years your firm has provided traffic signal services: _____

e. Number of facilities/locations where services have been provided: _____

Appendix C

No Bid Questionnaire

Town of Salem, New Hampshire
Purchasing Department
Municipal Offices, 33 Geremonty Drive, Salem, New Hampshire 03079
tel: (603) 890-2090 fax: (603) 898-1223
Nicole McGee, Finance Director Christine Wholley, Purchasing Agent

No Bid Questionnaire

Reference: Sealed Bid-2019-010

If you choose not to bid, please complete the questionnaire below and return it with your response by the bid opening date. Your assistance in helping us to analyze no bid rationale is very much appreciated. Thank You.

* * * * No Bid Questionnaire * * * *

A no bid is submitted in reply to the Town of Salem, NH invitation for bids for (enter requirement description): _____

Dated _____, for the following reasons:

_____ Item not supplied by our company.

_____ Bid Specification (Give reason(s) e.g., too restricted, not clear etc.)

_____ Profit Margin too low

_____ Past experience with the Town of Salem (give specific's e.g. payment delay, bid process, admin problems, etc. _____

_____ Insufficient time allowed to prepare and respond to bid request.

_____ Bid requirements too large _____ or too small _____ for our company.

_____ Priority of other business opportunities limits time.

_____ Other reason(s) Please Specify: _____

Company Name _____

Address _____

Phone _____

(Name & Title)

(Signature)

Appendix D

Tax ID Information

**Request for Taxpayer
Identification Number and Certification**

Give Form to the
requester. Do not
send to the IRS.

Print or type See Specific instructions on page 2.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.	
	2 Business name/disregarded entity name, if different from above	
	3 Check appropriate box for federal tax classification; check only one of the following seven boxes: <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ▶ Note. For a single-member LLC that is disregarded, do not check LLC; check the appropriate box in the line above for the tax classification of the single-member owner. <input type="checkbox"/> Other (see instructions) ▶	
	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ (Applies to accounts maintained outside the U.S.)	
	5 Address (number, street, and apt. or suite no.)	Requester's name and address (optional) Town of Salem, NH 33 Geremonty Drive Salem, NH 03079
	6 City, state, and ZIP code	
	7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the Part I Instructions on page 3. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN* on page 3.

Note. If the account is in more than one name, see the instructions for line 1 and the chart on page 4 for guidelines on whose number to enter.

Social security number								
				-				
or								
Employer identification number								
				-				

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 3.

Sign Here	Signature of U.S. person ▶	Date ▶
------------------	----------------------------	--------

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. Information about developments affecting Form W-9 (such as legislation enacted after we release it) is at www.irs.gov/w9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following:

- Form 1099-INT (interest earned or paid)
- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)

- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See *What is backup withholding?* on page 2.

By signing the filled-out form, you:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued).
2. Certify that you are not subject to backup withholding, or
3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting?* on page 2 for further information.