



Pine Grove Cemetery Vinyl Privacy Fencing Invitation for Bid (2021-019) Town of Salem NH

SALEM PURCHASING

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Prepared for and in coordination with the
Salem NH Municipal Services Department
Director of Municipal Services Roy Sorenson 603-890-2154
rsorenson@salemnh.gov

**TOWN OF SALEM NH
INVITATION FOR BID
Pine Grove Cemetery Vinyl Privacy Fencing**

It is the intent of the Town of Salem, New Hampshire to engage the services of a qualified contractor to provide the Town with the following products and/or services to for installation of approximately 575 linear feet of 6 foot Vinyl Privacy Fencing.

There will be a Pre-Bid Meeting August 5, 2021 @ 9:00am at the site:

**Pine Grove Cemetery (Rear Expansion Area)
329 Main Street
Salem NH 03079**

Sealed bids, one (1) original and one (1) copy, must be received no later than **August 18, 2021**, at or before **11:00am** from interested contractors, to be eligible for consideration by the town. Each bid shall be submitted in a sealed envelope which is clearly marked:

Pine Grove Cemetery Vinyl Privacy Fencing SEALED BID (2021-019)

For all information related to this Bid please go to the Town Website:

[Current Bids, Proposals and Awards | Salem NH , \(townofsaalemnh.org\)](http://townofsaalemnh.org)

All sealed bids received will be considered confidential and not available for public review until after the bid opening on August 18, 2021, at 11:00am.

Sealed bids and all correspondence shall be submitted to:

Gia Faccadio – Purchasing Agent
Salem Town Hall
33 Geremonty Drive
Salem, NH 03079

The Town reserves the right to reject any or all bids/proposals or any part thereof, to waive any informality or information in the bids/proposals, and to accept the bid /proposal considered to be in the best interest of the Town. The Town also reserves the right to conduct reasonable negotiations with low bidders and sole bidders. Failure to submit all information may declare a bid/proposal as non-responsive subject for disqualification.

1. **Introduction**

The Town of Salem invites sealed bids from qualified contractor services to provide and install 575 linear feet of 6 foot Vinyl Privacy Fencing.

Sealed bids, one (1) original and one (1) copy, must be received no later than August 18, 2021, at or before 11:00am from interested contractor to be eligible for consideration by the town. Each bid shall be submitted in a sealed envelope which is clearly marked:

Pine Grove Cemetery Vinyl Privacy Fencing SEALED BID (2021-019)

2. **Questions, Addendum, or Proposal Modification**

Questions concerning this Invitation for Bid must be submitted in writing or email to the Town Contact Person:

Roy E Sorenson – Municipal Services Director
21 Cross Street
Salem, NH 03079
Email: rsorenson@salemnh.gov

Questions/inquiries must be received by 5:00 p.m. on August 10, 2021, to be considered. Questions/inquiries may be delivered, mailed, or emailed. Questions that are emailed must have as subject line, **“Pine Grove Cemetery Vinyl Privacy Fencing SEALED BID(2021-019)”**, to be considered.

Written responses will be posted on the Town’s website:

[Current Bids, Proposals and Awards | Salem NH \(townofsalemnh.org\)](#) by Addendum at 5:00 p.m. on August 13, 2021.

If any changes are made to this Bid, an Addendum will be posted on the Town’s website. It is the sole responsibility of the Contractor to ascertain the existence of any addenda and/or modifications issued by the Town. As this Bid has been published on the Town’s website, all Contractors are responsible for checking the website for any addenda and /or modifications that are subsequently made to this Bid.

The Town accepts no liability for and will provide no accommodations to Contractor’s who fail to check for addendums and/or modifications to this Bid and subsequently submit inadequate or incorrect proposal.

3. **Minimum Requirements**

The Contractor shall be licensed and insured to conduct business in the state of NH. Contractor shall provide all labor, tools, equipment, and all incidentals required and/or implied for the completion and satisfactory workmanship for installation of approximately 575 linear feet of 6 foot Vinyl Privacy Fencing . This work will take place in the new expansion area of Pine Grove Cemetery. A representative of the Town will preside over said work including inspections which are through the Municipal Services Department Public Works Section. All applicable permits will need to be pulled for the work, but fees will be waived. Personnel used for the performance of this work shall be properly trained, licensed, and qualified to perform professional services thereof. The Town reserves the right to refuse to accept and authorize payment for services from any personnel deemed by the Town to be unqualified, disorderly, or otherwise unable to perform moreover producing an inferior installation.

4. Specifications

The Contractor shall furnish and install 575 linear feet of 6 foot Vinyl Privacy Fencing. The fencing shall be UV resistant (engineered to significantly reduce oxidation and the damaging effects of the sun's ultraviolet rays) rigid poly vinyl chloride panel privacy fencing. The following is the minimum to meet bid specifications:

TYPE:	UV Resistant (ACCU-Shield or equal) Rigid Poly Vinyl Chloride (PVC) Exterior Fencing
HEIGHT:	6 feet
LINEAR FEET:	575 feet
RAIL:	1 ¾ inch x 5 ½ inch rails, rounded edge, with aluminum insert in bottom
PICKET:	7/8 inch x 6 inch tongue and groove boards
POSTS:	5 inch x 5 inch posts with aluminum sleeves
CAPS:	New England caps
COLOR:	Adobe
WARRANTY:	Manufacturer, 25 years, repair or replace product related defects all-inclusive of the above

Bid sheet lists the specifications and all bidders shall confirm that they meet the minimum, or equal, by filling in the space thereof accordingly. There will be two add alternates: (1) add Victorian top, and (2) add 12 foot wide, two piece, black aluminum gate. These will not be considered for the award however may be added to the project accordingly should the Town choose to do so. Bidders are not required to put a cost on these alternates as it will not affect the bid. Appendix A contains illustrations of products to be delivered if awarded. Appendix B is a conceptual draft of the expansion area showing the fence line.

Delivery of Services: The Town would ask that the contractor be able to have the fence installed no later than October 30, 2021. Bidders must place a date certain to be included in their bid.

ACKNOWLEDGEMENT OF RECEIPT OF ADDENDUM

“ Pine Grove Cemetery Vinyl Privacy Fencing SEALED BID(2021-019)”

Acknowledgement of receipt of Addendum #_____through
(date)_____, 2021

Acknowledgement of receipt of Addendum #_____through
(date)_____, 2021

Acknowledgement of receipt of Addendum #_____through
(date)_____, 2021

Acknowledgement of receipt of Addendum #_____through
(date)_____, 2021

Company Name_____

Title_____

Signature_____

Email Address_____

Phone Number_____



FORM FOR GENERAL BID

In compliance with all specifications enclosed the Bidder hereby proposes to provide services/equipment in strict accordance with the specifications provided.

SPECIFICATIONS		MEETS	OR EQUAL
(Y) = YES, (N) = NO		Y or N	DESCRIBE
TYPE	UV Resistant (ACCU-Shield or equal) Rigid Poly Vinyl Chloride (PVC) Exterior Fencing		
HEIGHT	6 feet		
LINEAR FEET	575 feet		
RAIL	1 ¾ inch x 5 ½ inch rails, rounded edge, with aluminum insert in bottom		
PICKET	7/8 inch x 6 inch tongue and groove boards		
POSTS	5 inch x 5 inch posts with aluminum sleeves		
CAPS	New England caps		
COLOR	Adobe		
WARRANTY	Manufacturer, 25 years, repair or replace product related defects all-inclusive of the above		

TOTAL BID:

\$ _____

WRITTEN: _____

DELIVERY OF SERVICES BY: _____

ADD ALTERNATES NOT CONSIDERED IN BID AWARD CALCULATION

ALTERNATE ITEM 1: ALL OF THE ABOVE – Victorian top or equal.

No Submittal ☐

COST:

\$ _____

ALTERNATE ITEM 2: 12 foot wide total, double swing black aluminum gate.

No Submittal ☐

COST:

\$ _____

- Proposal Submitted by (Business Name)

- Title of person authorized to sign proposals

- Name of person authorized to sign proposals (printed)

- Signature of person authorized to sign proposals

- Business Phone _____ Business Fax _____

- Business Address _____ Date _____

- Business Email _____

- Business Type _____ (Individual, Partnership, Corporation etc.)

Please provide a complete signed proposal with pricing along with these bid forms

APPENDIX A

BID: UV Resistant (ACCU-Shield or equal) Rigid Poly Vinyl Chloride (PVC) Exterior Fencing

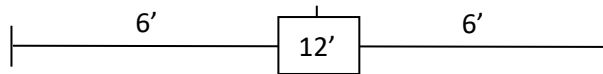


ADD ALTERNATE 1:



ADD ALTERNATE 2:

FRAME	2" x 2" x .125" Thick Welded U-Frame
PICKETS	3/4" square x .050" wall thickness
RAILS	1.25" wide x 1.25" tall x .10" thick punched channel
FINIALS	6" Tall x 2" Wide





Town of Salem, New Hampshire
Purchasing Department
33 Geremonty Drive
Salem, New Hampshire 03079
PH (603) 890-2090 FAX (603) 890-2091

Notice To Qualified Firms

- *Do not alter bid documents in any way.
- *All bid documents must be filled out to be considered.

If you wish to offer comments, additional information or alternate bids, please do below or on a separate sheet and attach it to the bid sheet.

- _____
- _____

The purpose of the attached specifications is to define minimum requirements only. They are not meant to be restrictive. All manufacturers meeting or surpassing these minimum specifications are invited to submit a bid/proposal.

For questions or clarification on specifications please contact

Salem NH Municipal Services
Roy E Sorenson (603) 890-2154
rsorenson@salemnh.com

The Town of Salem reserves the right to reject any and all sealed bids/proposals that it deems non-conforming to the specifications enclosed. All information must be filled out correctly for consideration.
DO NOT FAX/EMAIL BIDS, THEY WILL NOT BE ACCEPTED



Town of Salem, New Hampshire

***Purchasing Department
33 Geremonty Drive
Salem, New Hampshire 03079
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Specifications Exception Form

In the interest of fairness and sound business practice, it is mandatory that you state any exceptions taken by you to our specifications.

It should not be the responsibility of the Town of Salem to ferret out information concerning the materials, which you intend to furnish.

If your bid/proposal does not meet all our specifications, you must state it in the space provided below.

Bids/proposals on equipment, vehicles, computers, supplies, services and materials not meeting specifications may be considered by the Town, however, all deviations must be listed above.

If your bid does not meet our specifications, and your exceptions are not listed above or in space provided, the Town of Salem may claim forfeiture on your bid, if submitted.

Signed _____

I DO meet specifications

Signed _____

I DO NOT meet specifications as listed in this bid, exceptions are in space provided.

Failure to submit this form with your Bid/Proposal response may result in your Bid/Proposal being rejected as unresponsive.



Town of Salem, New Hampshire

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No Bid Questionnaire

Reference: Sealed Bid-2021-008

If you choose not to bid, please complete the questionnaire below and return it with your response by the bid opening date. Your assistance in helping us to analyze no bid rationale is very much appreciated. Thank You.

* * * * No Bid Questionnaire * * * *

A no bid is submitted in reply to the Town of Salem, NH invitation for bids for (enter requirement description): _____

Dated _____, for the following reasons:

- _____ Item not supplied by our company.
- _____ Bid Specification (Give reason(s) e.g., too restricted, not clear etc.) _____
- _____ Profit Margin too low _____
- _____ Past experience with the Town of Salem (give specific's e.g. payment delay, bid process, admin problems, etc.) _____
- _____ Insufficient time allowed to prepare and respond to bid request.
- _____ Bid requirements too large _____ or too small _____ for our company.
- _____ Priority of other business opportunities limits time.
- _____ Other reason(s) Please Specify: _____
- _____
- _____

Company Name _____

Address _____

Phone _____

(Name & Title) _____ (Signature)



GENERAL TERMS AND CONDITIONS

PREPARATIONS OF BIDS/PROPOSALS: Proposals shall be submitted on the forms provided and must be signed by the Bidder or his authorized representative. The person signing the proposal shall initial any corrections to entries made on the attached forms.

Vendors must provide pricing on all items appearing on the bid forms unless specific directions in the advertisement, on the bid form or in the special provisions allowed for partial bids. Failure to provide pricing on all items may disqualify the bid. Alternative bids will be considered, unless otherwise stated, only if the alternate is described completely, including, but not limited to, sample, if requested and specifications sufficient so that a comparison to the request can be made.

Any questions or inquiries must be submitted in writing, and must be received by the Purchasing Department no later than seven (7) calendar days before the Request for Proposal due date to be considered. Any changes to the Request for Proposal will be provided to all bidders of record.

The name of manufacturer, trade name, or catalog number mentioned in this request for bid description is for the purpose of designating a minimum standard of quality and type. Such references are not intended to be restrictive, although specified color, type of material and specified measurements may be mandatory.

Proposals will be considered for any brand that meets or exceeds the quality of the specifications listed. On all such proposals, the bidder shall specify the product they are proposing and shall supply sufficient data to enable a comparison to be made with the particular brand or manufacturer specified. Failure to submit the above may be sufficient grounds for rejection of the proposal.

SUBMITTED BIDS/PROPOSALS: Proposals must be submitted as directed in the Notice to Qualified Firms, and on the forms provided unless otherwise specified. Proposals must be typewritten or printed in ink. Proposals must be mailed or delivered in person. Proposals that are faxed or emailed will not be accepted.

WITHDRAWING BIDS/PROPOSALS: Proposals may be withdrawn prior to the opening date and time upon written request of the Proposer. Negligence on the part of the Proposer in preparing his/her proposal shall not constitute a right to withdraw a proposal subsequent to the proposal opening.

PROPOSAL EVALUATION:

The Town reserves the right to reject any and all proposals received in response to the proposal. A proposal may be rejected, if the Firm:

- a. Fails to adhere to one or more of the provisions established in the proposal.
- b. Fails to submit its proposal at the time or in the format specified herein or to supply the minimum information requested herein.
- c. Fails to meet the minimum evaluation criteria specified in this proposal.

- d. Fails to submit its proposal to the required address on or before the deadline date established by the Town.
- e. Misrepresents its services, experience and personnel by providing demonstrably false information in its proposal or fails to provide material information.
- f. Fails to submit its cost on the enclosed bid form.
- g. Refuses a reasonable request for an interview.
- h. Refuses to provide clarification requested by the town.

RECEIPT AND OPENING OF PROPOSALS:

Proposals shall be submitted prior to the time fixed in the Request for Sealed Bids/RFP. Proposals received after the time so indicated shall be returned unopened.

PROPOSAL RESULTS:

All sealed bids received will be considered confidential and not available for public review until after the bid opening is conducted. Results will not be given over the phone. Please send your request in writing or send an email to gfaccaudio@salemnh.gov to receive sealed bid results after the public opening. Request for Proposals will remain confidential until the proposer has been selected.

KNOWLEDGE AND EXPERIENCE: Provide a description of the firm's knowledge and experience in the industry. Highlight your company's experience to provide the highest quality and effective product and reliable service and support.

AWARD OF CONTRACT: It is the policy of the Town of Salem, NH that contracts are awarded only to responsible bidders. In order to qualify as responsible, a prospective vendor must meet the following standards as they relate to this request:

- A. Have adequate financial resources for performance or have the ability to obtain such resources as required during performance.
- B. Have the necessary experience, organization, technical and professional qualifications, skills and facilities.
- C. Be able to comply with the proposed or required time of completion or performance schedule; and
- D. Have a demonstrated satisfactory record of performance.
- E. Adhere to the specifications of this bid and provide all documentation required of this bid.

The contract will be awarded to a responsive & responsible bidder based on the qualifications and experience of the bidder, the quality of the equipment/product /materials/services to be provided and the support that the bidder offers during the duration of the supply terms.

EXECUTION OF AGREEMENT:

The successful Proposer shall sign (execute) the necessary agreements for entering into the contract and return such signed agreements to the town within ten (10) calendar days from the date mailed or otherwise delivered to the successful Proposer.

FAILURE TO EXECUTE AGREEMENT:

Failure of the successful Proposer to execute the agreement at the date and time agreed upon by the Town and the successful Proposer shall be just cause for cancellation of the award and forfeiture of all deposits.

CONTRACT TERMINATION:

If at any time the Proposer fails to provide proper services during the contract period, the Town of Salem, NH will have the option to terminate the contract at any time without notice.

FAILURE TO SUPPLY GOODS OR SERVICES: If during the contract period the successful vendor fails to supply the Town of Salem, New Hampshire with the equipment/service (s). The Town of Salem, will purchase this product/service(s) on the open market and the vendor will compensate the Town of Salem, New Hampshire with the difference between the bid price and the price incurred on the open market.

RIGHT TO REJECT BIDS: The Town reserves the right to reject any and all sealed bids, should the Town deem it to be in the best interest of the public.

INSURANCE CERTIFICATES: The Proposer must supply a current insurance certificate before any work commences. See; Insurance requirements.

PRICING: Unless otherwise specified all prices listed are firm for the term of the contract. All prices should include all labor and material costs, and any discounts offered.

DELIVERY: Deliveries are to be made only to the department or division indicated on the order and in accordance with accepted commercial practices, without extra charge for packing or containers.

GUARANTEES AND WARRANTIES: All parts and labor related to agreements must be guaranteed and include a warranty. If any work is unable to be guaranteed, the contractor must inform the Town, in writing, prior to the delivery of an item or any work being performed.

FORCE MAJEURE: Neither party shall be liable for any inability to perform its' obligations under any subsequent agreement due to war, riot, insurrection, civil commotion, fire, flood, earthquake, storm or any other act of God.

Town of Salem, New Hampshire

Purchasing Department

33 Geremonty Drive

Salem, New Hampshire 03079

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Insurance Requirements

A current Insurance certificate must be provided prior to commencing any work on this project, in the following amounts:

Comprehensive General Liability	
Combined single limit	\$ 1,000,000.00
Workmen's Compensation	
& Employers Legal Liability	\$ 500,000 per accident

The Contractor shall procure and maintain for the duration of this project Workmen's Compensation Insurance as required by State Law for all of his employees that are engaging in any work at the site of the project whether direct employees or subcontracting associates.

Non-Collusion Statement

The Undersigned certifies under penalties of perjury that this bid in all respects is bonafide, fair and made without collusion or fraud with any other person. As used in this paragraph, the "PERSON" shall mean any natural person, joint venture, partnership, corporation or other business or legal entity.

Title _____

Signature_____

Company_____



Town of Salem, New Hampshire

Purchasing Department

33 Geremonty Drive

Salem, New Hampshire 03079

PH (603) 890-2090 FAX (603) 890-2091

INDEMNIFICATION AGREEMENT

The successful vendor agrees to indemnify, investigate, protect, defend and save harmless the Town of Salem, NH, it's officials, officers, agents and employees from any and all claims and losses accruing or resulting to any and all contractors, subcontractors, suppliers, laborers and any other person, firm or corporation furnishing or supplying work, services, materials, equipment or supplies in connection with the performance of this contract and from any and all claims and losses accruing or resulting to any person, firm or corporation which may be injured or damaged by the vendor in the performance of this contract. In any case, the forgoing provisions concerning indemnification shall not be construed to indemnify the Town for damage arising out of bodily injury to persons or damage to property caused by or resulting from the sole negligence of the Town or its employees. This indemnification shall survive the expiration or early termination of this contract.

- Company_____
- Taxpayer Identification Number_____
- Authorized Signature _____
- Contact Phone _____
- Address _____
- Date _____

Request for Taxpayer Identification Number and Certification

Give Form to the
requester. Do not
send to the IRS.

► Go to www.irs.gov/FormW9 for instructions and the latest information.

Print or type. See Specific Instructions on page 3.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.	
	2 Business name/disregarded entity name, if different from above	
	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► _____ Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) ►	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>
	5 Address (number, street, and apt. or suite no.) See instructions.	Requester's name and address (optional)
	6 City, state, and ZIP code	
	7 List account number(s) here (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
				-				-	
or									
Employer identification number									
				-					

Part II Certification

Under penalties of perjury, I certify that:

1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
3. I am a U.S. citizen or other U.S. person (defined below); and
4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ►	Date ►
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General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.